

Exact Software Delivers Benefits To Shanghai

Using Exact Globe ERP for over four years now, Johnson Controls decided to implement this solution in its subsidiary in Shanghai. Better standardization and flexibility through Exact Globe's ERP allows to quickly expand its businesses in China, in particular by facilitating decision-making processes due to improved access to company data.



Founded in 1885, Johnson Controls is a global market leader in automotive systems and facility management and control. Johnson Controls has headquarters in Milwaukee,



and in 2005 the company has been named one of the top 50 best manufacturing companies by IndustryWeek magazine.

Shanghai Johnson Controls Factory Ltd. offers expertise in workplace design and consulting, move management, facility benchmarking and project management. By now its business has covered 68 projects in more than 10 provinces and 104 projects in Shanghai.

www.jci.com

Johnson Controls entered the Chinese market in the early 1980s and established its Asia Pacific region HQ in Hong Kong, subsidiaries in Shanghai, Shenzhen and Beijing, and tens of sales offices and resellers in Wuhan, Guangzhou, Chengdu and other big cities in China.

In October 2003, Johnson Controls decided to invest more on Exact production functionalities including production cost, production order control, cost control and many other analysis tools in terms of its satisfaction with Exact solution, service infrastructure and continuous product development.

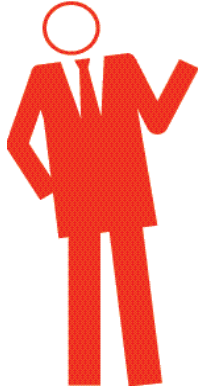
Aiming to integrate its finance, logistics (sales, stock & purchase), production and reporting, Shanghai Johnson Controls selected the Exact solution after carefully considering its internal and external situation. With Johnson Controls' active cooperation, the ERP project has successfully been implemented within three months and as a result benefits could be realized company-wide.

Since utilizing Exact Globe ERP, Johnson Controls can better standardize its process for Exact Globe ERP's powerful functionalities. Furthermore, Johnson

Controls takes full advantage of the flexibility of Exact Globe ERP to quickly expand its business in China. For the management, the convenient access to various essential reports for decision-making is crucial and Exact solutions provide the possibility for customers like Johnson Controls to enhance their continued growth by reporting and decision-making based on precise facts and figures.

Shanghai Johnson Controls expressed its satisfaction with Exact solution and service to Exact consultants during their periodical on-site visit. Exact Globe ERP has now run smoothly for over four years at Johnson Controls. This successful long-term partnership between Exact Software and Johnson Controls could be established due to the excellence of both Exact services and Exact products which support all business processes of the company.

SHANGHAI JOHNSON CONTROLS INTEGRATION SUMMARY



CHALLENGE

Integration of finance, logistics (sales, stock & purchase), production and reporting.

SOLUTION

Better standardization and flexibility to quickly expand its businesses.

BENEFITS

Support of all business processes of the company, in particular management decisions based on improved access to reports for decision-making.